



# Valentin Munteanu

Founder and General Director @ Vantage Information

## Profile

Progress driven professional with an extensive background in research, analysis, forensics, and business advisory.

## Employment History

### Founder and General Director at Vantage Information, Bucharest

November 2024 — Present

Drawing upon my previous experience, I founded a company specialised in integrity, forensics, strategic intelligence, and business advisory services. The company's main aim is to deliver actionable insights that drive informed decision-making for businesses, investors, and legal professionals.

### Manager of the Intelligence Department at an Italian-Romanian risk management company, Bucharest

May 2023 — September 2024

- I led the Intelligence, Due Diligence, and Forensics practices comprising over 10 employees located in countries across four continents.
- I managed due diligence reports, forensics tasks, threat assessments, intelligence reports, incident alerts, and security risk assessments for clients from consultancy, financial, energy, IT, R&D, environment, and logistics sectors. I trained the company's GSOC to compile threat and security risk assessments.
- I initiated various business development initiatives such as managing projects for public tenders and delivering presentations for delegations ahead of major events.
- I successfully incorporated two AI tools into the company's intelligence and due diligence processes.

### Senior Intelligence Analyst at an Italian-Romanian risk management company, Bucharest

October 2022 — April 2023

- I wrote a variety of reports including threat and security risk assessments, due diligence and forensics reports, incident alerts and promotional materials.
- I delivered security presentations to delegations attending major events.
- I significantly improved the KYC/KYB onboarding processes of the company.
- I was elected the company's "Employee of the Quarter" the first time I was eligible for this award.

## Details

Bucharest

Romania

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## Links

[LinkedIn](#)

## Skills

OSINT

AML

CFT

KYC/KYB

Project Management

People Management

Training and mentoring

Digital Competences:

Microsoft Office, Maltego, ShadowDragon, Adarga Vantage, Hozint, Intelligence Fusion, MapCreator, LexisNexis, Factiva, Orbis

## **Associate at a British integrity risk consultancy company, Bucharest**

January 2020 — October 2022

- Following my promotion, in addition to the tasks performed as a senior analyst (please see below), I was more involved in managing the analysts. I provided them assistance and training, and also reviewed their achievement of personal and business objectives.
- I initiated business development tasks. For example, I established a business relationship between my employer and a renowned Romanian law firm and I represented my employer at meetings of the American Chamber of Commerce in Romania and the British Romanian Chamber of Commerce.

## **Senior Analyst at a British integrity risk consultancy company, Cluj-Napoca, London, Bucharest**

January 2018 — December 2019

- I wrote and reviewed due diligence reports for financial institutions such as investment banks or private equity funds, and for companies operating in the energy sector.
- I provided assistance and training to the junior analysts.
- I published articles in the company's journal.

## **Teaching Assistant at National School of Political and Administrative Studies (SNSPA), Bucharest**

February 2016 — December 2017

- I delivered lectures in International Relations, Public International Law, International Political Economy, Diplomacy, and Security Studies.

## **Associate Member at The Romania Node of the Millennium Project, Bucharest**

April 2015 — December 2017

- I wrote, together with the institution's director, a series of projects and presentations. E.g. *The security challenges on the Eastern flank of the Euro-Atlantic border*.

## **Researcher at The Centre for Regional and Global Studies**

October 2014 — December 2017

- I conducted research and delivered presentations on topics such as the Black Sea region, US foreign policy, NATO's expansion in Eastern Europe, and the EU's neighbourhood policy and its Eastern Partnership.

## **Education**

### **PhD, National School of Political and Administrative Studies (SNSPA), Bucharest**

October 2014 — September 2017

PhD Degree in Political Science

### **Master's Degree, University of Bucharest, Bucharest**

October 2012 — June 2014

Master's Degree in the History and Practice of International Relations

**Bachelor's Degree, University of Bucharest**

October 2009 — June 2012

## ★ Additional Information

**Member of the US-based International Association of Law Enforcement Intelligence Analysts**

October 2023 — Present

**Foundations of Intelligence Analysis Training (FIAT) at the Maine State Police, Augusta, Maine, USA**

October 2023 — October 2023

**Courses in Investigative Research at Goldsmiths, University of London, and the Centre for Investigative Journalism, London**

June 2018 — June 2018

**Courses in EU studies at Colegio Mayor Tomas Luis de Victoria, Salamanca, Spain**

November 2015 — November 2015